

General Business (effective 2/21/06 - 4/1/06)
Recent Price Change
Alternative Communications
 301-916-6300


	i930	i920	7520	7100i	i870	i860	WSL	i850	i760	i836	i275	i710	i265
New Handset Pricing	Motorola	Motorola	RIM BlackBerry	RIM BlackBerry	Motorola	Motorola		Motorola	Motorola	Motorola	Motorola	Motorola	Motorola
Suggested Retail Price	\$499.99	\$474.99	\$449.99	\$349.99	\$449.99	\$429.99		\$374.99	\$299.99	\$299.99	\$209.99	\$229.99	\$174.99
National Promotional Price (1-Year Commitment)	\$424.99	\$399.99	\$374.99	\$274.99	\$374.99	\$354.99		\$299.99	\$224.99	\$224.99	\$134.99	\$154.99	\$99.99
2-year Promotional Price (2-Year Commitment)	\$349.99	\$324.99	\$299.99	\$199.99	\$299.99	\$279.99		\$224.99	\$149.99	\$149.99	\$59.99	\$79.99	\$24.99
Additional Promo ⁴			\$99.99/\$199.99 ⁷					\$174.99	\$124.99				FREE
Equip for Business ⁵				X				X		X	X		
Upgrade Pricing — iDEN to iDEN^{1,2}													
Customer under UFP (no commitment)	\$499.99	\$474.99	\$449.99	\$349.99	\$449.99	\$429.99		\$374.99	\$299.99	\$299.99	\$209.99	\$229.99	\$174.99
Customer outside of their UFP (1-yr commitment)	\$424.99	\$399.99	\$374.99	\$274.99	\$374.99	\$354.99		\$299.99	\$224.99	\$224.99	\$134.99	\$154.99	\$99.99
Customer outside of their UFP (2-yr commitment)	\$349.99	\$324.99	\$299.99	\$199.99	\$299.99	\$279.99		\$224.99	\$149.99	\$149.99	\$59.99	\$79.99	\$24.99
Customer outside of their UFP (2-yr commitment) After Rebate ⁴			\$199.99					\$174.99	\$124.99				FREE
Upgrade Pricing — CDMA to iDEN³													
Handset Life 0-11 Months	\$499.99	\$474.99	\$449.99	\$349.99	\$449.99	\$429.99		\$374.99	\$299.99	\$299.99	\$209.99	\$229.99	\$174.99
Handset Life 12-23 Months (1-yr commitment)	\$474.99	\$449.99	\$424.99	\$324.99	\$424.99	\$404.99		\$349.99	\$274.99	\$274.99	\$184.99	\$204.99	\$149.99
Handset Life 12-23 Months (2-yr commitment)	\$424.99	\$399.99	\$374.99	\$274.99	\$374.99	\$354.99		\$299.99	\$224.99	\$224.99	\$134.99	\$154.99	\$99.99
Handset Life 24 Months or Greater (1-yr commitment)	\$424.99	\$399.99	\$374.99	\$274.99	\$374.99	\$354.99		\$299.99	\$224.99	\$224.99	\$134.99	\$154.99	\$99.99
Handset Life 24 Months or Greater (2-yr commitment)	\$349.99	\$324.99	\$299.99	\$199.99	\$299.99	\$279.99		\$224.99	\$149.99	\$149.99	\$59.99	\$79.99	\$24.99
Handset Life 24 Months or Greater (2-yr commitment) After Rebate ⁴			\$199.99					\$174.99	\$124.99				FREE
Phone Features													
Bluetooth®-Enabled			•	•	•	•							
Camera	•				1.3 MP	310K		310K			310K		
Video Capture / Playback	•												
Multimedia Messaging (send/receive image/audio)	•	•		•	•	•		•	•	•	•		•
Direct Send Contact Information/My info				•	•	•		•	•	•	•		
Color Screen	•	•	•	•	•	262K		262K	262K	65K	65K	65K	65K
Speakerphone	•	•	•	•	•	•		•	•	•	•	•	•
Walkie-Talkie Speaker	•	•	•	•	•	•		•	•	•	•	•	•
One-Touch Walkie-Talkie / Talkgroup			•	•	•	•		•	•	•	•	•	•
Group Walkie-Talkie				•	•	•		•	•	•	•	•	•
Downloadable Applications and Games (Java)	Java Capable	Java Capable		•	•	•		•	•	•	•	•	•
External Display (Clam style phones)	•	•		•	•	4K		•	•	•	•	•	•
Voice Recorder	•	•		•	•	•		•	•	•	•	•	•
Voice Activated Dialing	•	•		•	•	•		•	•	•	•	•	•
Contacts / Phonebook Entries	600	600	Unlimited	Unlimited	600	600		600 + 25 Groups	600 + 25 Groups	600 + 25 Groups	600 + 25 Groups	600	600
Downloadable Wallpapers	•	•		•	•	•		•	•	•	•	•	•
Downloadable Ring Tones	•	•		•	•	MP3		•	•	•	•	•	•
GPS-Enabled	•	•	•	•	•	•		•	•	•	•	•	•
Second Line Capable	•	•		•	•	•		•	•	•	•	•	•
Multi-Language	•	•		•	•	•		•	•	•	•	•	•
Profiles / Styles	•	•	•	•	•	•		•	•	•	•	•	•
Direct Talk								•	•	•	•	•	•
Hearing Aid Compatible (HAC) ⁵								M3	M3	M3			
Carry Holster Included	•	•	•	•	•	•		•	•	•	•	•	•
Color Options	Black w/ Silver Accents	Black w/ Silver Accents	Arctic Black	Silver	Silver w/ Pearl Accents	Accents		Metallic Graphite	Blue	Metallic Graphite	Black White	Black	Blue
Phone Details													
Dimensions	3.5" x 1.9" x 1.2"	3.5" x 1.9" x 1.2"	4.5" x 2.9" x 1.1"	4.7" x 2.3" x 0.9"	3.5" x 1.9" x 1"	3.45" x 1.85" x .98"		3.5" x 1.8" x 1.1"	3.5" x 1.8" x 1.1"	3.4" x 1.9" x .8"	4.8" x 1.93" x .98"	3.6" x 2" x 1.1"	4.8" x 1.93" x .98"
Battery Type	Standard Lithium Ion	Standard Lithium Ion	900 mAh Lithium Ion	1000mAh Lithium Ion	Standard Lithium Ion	Standard Lithium Ion		Ion	Standard Lithium Ion	Slim Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	Standard Lithium Ion
Weight w/Battery (oz)	5.9	5.9	6.13	5.1	4.9	4.76		4.7	4.70	4.00	4.6	5.1	4.6
Talk Time	165 mins.	165 mins.	152 mins.	170 mins.	165 mins.	165 mins		165 mins	165 mins.	120 mins.	165 mins	165 mins	165 mins
Talk Time for Direct Talk (Standard Use)	N/A	N/A	N/A	N/A	10 hrs.	N/A		10 hrs.	10 hrs.	N/A	10 hrs.	N/A	N/A
Standby Time	95 hrs.	95 hrs.	69 hrs.	90 hrs.	70 hrs.	90 hrs.		101 hrs.	101 hrs.	80 hrs.	101 hrs.	101 hrs.	101 hrs.
Lines of Text on screen	8, 10, or 11	8, 10, or 11	8, 10, or 12	9-18	8, 10, or 11	8, 10, or 11		6, 8, or 10	6, 8, or 10	6, 8, or 10	6, 7, or 8	6, 8, or 10	6, 7, or 8

General Business phone prices are valid through 4/01/06 unless otherwise noted, while phone supplies last, and are subject to change. Certain restrictions may apply. Offers are subject to availability in certain markets. Promotional handset pricing and additional promotions require a 1- or 2-year subscriber agreement, new activation or eligible upgrade, and credit approval. A trial data service subscription (\$10-20/month) per phone is required for activations in company-owned retail locations and telesales, and may be required by Preferred Partner locations. Data service is free for one month, after which monthly charge will apply unless cancelled during free trial period by calling customer care at 800-639-6111. Activation fee of \$36 per account for first line and \$18 for each additional line may apply. \$200 early termination fee may apply after 14-day trial period (may vary by state), conditions apply. One valid photo ID is necessary to purchase service and phone.

¹ Nextel's Phone Upgrade Frequency Policy (UFP): Upgrades or replacements are available at the 2-year subscriber agreement price once every 24 months. Customers who are within the UFP period may upgrade at either the no commitment or 1-year subscriber agreement price. Refer to the Upgrade Frequency Policy Marketing Bulletin for more details on Nextel's UFP.
² A minimum processing fee of up to \$36/unit up to a \$150 maximum is applied to all upgrade orders. The fee is \$18/unit up to a \$150 maximum for orders placed at the Upgrade Support line (1-866-NEXTEL.U). This fee will appear on customer's first or second invoice after the upgrade has occurred. A minimum \$34.99 rate plan is required when upgrading at either 1- or 2-yr service agreement price.
³ No upgrade fee applies. Customer's handset life on file (HLOF) or # of consecutive months with the same Sprint PCS phone determines eligible pricing. To be eligible for the best upgrade pricing (i.e. 2YPP), customers must maintain the phone for at least 24 consecutive months to qualify. A minimum \$34.99 rate plan is required when upgrading at either 1- or 2-yr service agreement price.
⁴ Rebates are instant in most channels. Non-preferred indirect (VAD & BP), Nat'l Retail, OAR, and Other (i.e. Radio Shack) customers must purchase at the 2-yr promotional price and submit mail in rebate form.
⁵ Hearing Aid Compatible (HAC) wireless phones rated M3 or M4 meet the FCC requirements for hearing aid compatibility and are likely to generate less interference with hearing aid devices. M4 is the better of the two ratings.
⁶ Equip for Business - Requires a minimum of 5 units on account and customer enrollment in EFB program. \$50 service credit applies as two \$25 invoice credits on the first two bill cycles after a customer opts into the program. Credit cannot exceed the monthly recurring charge for rate plan. Offer expires 4/1/06
⁷ Final price reflects \$200 discount under Winter Device Blitz program. Corporate-Liable customers only. Requires a new activation and 2-year agreement. Offers expires 4/1/06. Individual-Liable customers eligible for \$100 overlay discount for the BlackBerry 7520, powered by Nextel.